

The Client

Leading manufacturer of personal care and beauty products serving the top and innovative in the world catering to every point along the product and brand lifecycles, with network capabilities ranging in capacity and infrastructure.



The Problem

The client had recently acquired two add-on companies and was in the process of assimilating them to form a new entity with the manufacturing capabilities to deliver innovative, responsive solutions as well as support speed to market. Despite having a clear objective for growth, its supply chain lacked speed and efficiency.

The Solution

We embarked in an end to end transformation journey along with the client, leveraging and integrating their supplier base, creating a platform for growth, working in partnership with brand owners, implementing direct cost savings, increasing cash flow and driving growth to the business.

The Result

A resilient sustainable supply chain, nimble enough to grow and scale rapidly, practices across all business units and stakeholders were standardized, customer collaboration was enhanced. Working capital was freed up by the release of cash associated with longer payment terms with suppliers and shorter lead times. 25% savings in some direct categories.